## EXHIBIT 105 REDACTED VERSION OF ECF NO. 575-11

### EXHIBIT 62

# Emails between Michael Mersch and Neal Tabachnick (Filed Under Seal)

To: Neal Tabachnick[ntabachnick@wrslawyers.com]
Cc: Joana Berion Floan berion floan

From: Michael Mersch

Sent: Fri 2/14/2014 1:39:47 AM Importance: Normal

Subject: RE: Vitor

Received: Fri 2/14/2014 1:39:00 AM

Neal,

Please see responses below in red:

#### PROMOTIONAL AGREEMENT

- \*Vitor retains his right to appear in film, television, internet programs and grant any necessary rights in his Identity to do so. (Vitor already retains those rights and there is no language in the agreement to the contrary)
- \*Vitor retains exclusive right to exploit live and recorded seminars and Martial Arts instructionals, in all media, subject only to Zuffa's right to use Bout footage for the same, provided Vitor is incidental to it, not principally featured. (Vitor already retains those rights, as does Zuffa, and there is no language in the agreement to the contrary)
- \*Vitor retains exclusive right to exploit gyms with his Fighter Identity, subject only to Zuffa's right to put his picture incidentally on walls of UFC gyms. (Vitor already retains those rights and there is no language in the agreement to the contrary)
- \*Vitor retains right to trademark his name and any nicknames, and to name websites with such names and nicks. (Vitor already retains those rights and there is no language in the agreement to the contrary)
- \*Vitor can only grant rights in third parties (eg, corners, trainers) to the extent he controls them. (Zuffa expects its Fighters to behave appropriately and to be able to control the corners and trainers they elect to work with)
- \*Vitor retains his exclusive life story rights in all media, subject only to Zuffa's right to produce special programs with Bout (pre, during, post) footage. (Vitor already retains those rights and there is no language in the agreement to the contrary)
- \*Cure right before Vitor deemed in breach. (Please suggest the language you feel would suffice and where you would like it to go.)

#### SIDE LETTER

- \*Paragraph 1, line 7: Typo? I believe the date meant was Nov 14, 2012, not Feb 4, 2014. (We will make that change.)
- \*Please pay Phenom, not Vitor directly, as default payee. (We will make that change.)
- \*Paragraph 1, line 6 and paragraph 2, line 5: participates in "reasonable and required" promotional and sponsorship activities (as condition to payment). (We will make that change.)
- \*Paragraph 4, line 7: Vitor can only grant rights in third parties (eg, corners, trainers) to the extent he controls them. (Zuffa expects its Fighters to behave appropriately and to be able to control the corners and trainers they elect to work with.)
- \*Paragraph 4: Same language as in the last sentence of paragraph 2.3(f) of the Promotional Agreement, restricting Zuffa from using Fighter's Identity for endorsements without Fighter's prior written consent. (We will make that change.)
- \*Cure right before deemed in breach. (Please suggest the language you feel would suffice and where you would like it to go.)

Please direct any responses to me directly. Thank you.

2 H mm gm.

MM

#### MICHAEL MERSCH | SVP, BUSINESS & LEGAL AFFAIRS AND ASSISTANT GENERAL COUNSEL

LATIMATE FIGHTING CHAMPIONSHIP

2960 West Sahara Avenue | Las Vegas, NV 89102

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----Original Message----

From: Neal Tabachnick [mailto:ntabachnick@wrslawyers.com]

Sent: Thursday, February 13, 2014 4:57 PM

To: Michael Mersch

Cc: Joana Belfort (joanabelfort@me.com)

Subject: FW: Vitor

fyi

Neal Tabachnick, Esq.

Partner

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Los Angeles, California 90064

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----Original Message-----From: Neal Tabachnick

Sent: Thursday, February 13, 2014 4:34 PM

To: 'Lawrence Epstein'

Cc: Joana Belfort (joanabelfort@me.com)

Subject: RE: Vitor

Lawrence,

Comments are below. I hadn't sent them to Mike as he'd advised me via email last evening that there was no point in sending comments, as Zuffa does not alter their agreements, which made sending comment pointless. As we discussed, that policy makes sense for all but the sport's greatest luminaries, in which group Vitor is secure. All we're asking for is the basic respect and consideration of our positions, which are extremely light. So thank you for any efforts you can make.

#### PROMOTIONAL AGREEMENT

\*Vitor retains his right to appear in film, television, internet programs and grant any necessary rights in his Identity to do so.

\*Vitor retains exclusive right to exploit live and recorded seminars and Martial Arts instructionals, in all media, subject only to Zuffa's right to use Bout footage for the same, provided Vitor is incidental to it, not principally featured.

\*Vitor retains exclusive right to exploit gyms with his Fighter Identity, subject only to Zuffa's right to put his picture incidentally on walls of UFC gyms.

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\*Vitor retains right to trademark his name and any nicknames, and to name websites with such names and nicks. Page 5 of 6

\*Vitor can only grant rights in third parties (eg, corners, trainers) to the extent he controls them.

\*Vitor retains his exclusive life story rights in all media, subject only to Zuffa's right to produce special programs with Bout (pre, during, post) footage.

\*Cure right before Vitor deemed in breach.

#### SIDE LETTER

\*Paragraph 1, line 7: Typo? I believe the date meant was Nov 14, 2012, not Feb 4, 2014.

\*Please pay Phenom, not Vitor directly, as default payee.

\*Paragraph 1, line 6 and paragraph 2, line 5: participates in "reasonable and required" promotional and sponsorship activities (as condition to payment).

\*Paragraph 4, line 7: Vitor can only grant rights in third parties (eg, corners, trainers) to the extent he controls them.

\*Paragraph 4: Same language as in the last sentence of paragraph 2.3(f) of the Promotional Agreement, restricting Zuffa from using Fighter's Identity for endorsements without Fighter's prior written consent.

\*Cure right before deemed in breach.

That's it. Thank you.

Neal

Neal Tabachnick, Esq.
Partner
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11400 W. Olympic Blvd.
9th Floor
Los Angeles, California 90064

PH: FAX:

E-Mail: ntabachnick@wrslawyers.com

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----Original Message----

From: Lawrence Epstein [mailto:lepstein@ufc.com]

Sent: Thursday, February 13, 2014 4:24 PM

To: Neal Tabachnick

Cc: Joana Belfort (joanabelfort@me.com)

Subject: RE: Vitor

I am completely out of the loop, so please send me a list of outstanding issues.

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----Original Message 2:15-cv-01045-RFB-BNW Document 948-106 Filed 12/22/23 Page 6 of 6 From: Neal Tabachnick [mailto:ntabachnick@wrslawyers.com] Sent: Thursday, February 13, 2014 4:12 PM To: Lawrence Epstein Cc: Joana Belfort (joanabelfort@me.com) Subject: FW: Vitor Lawrence, Thanks again for your time and consideration last evening. Please see below and advise next steps. We're trying to keep the temperature low and constructive. Best, Neal Neal Tabachnick, Esq. Partner Wolf, Rifkin, Shapiro, Schulman & Rabkin, LLP 11400 W. Olympic Blvd. 9th Floor Los Angeles, California 90064 PH: FAX: E-Mail: ntabachnick@wrslawyers.com This message contains information which may be confidential and privileged. Unless you are the addressee (or authorized to receive emails for the addressee), you may not use, copy or disclose to anyone this message or any information contained in this message. If you have received this message in error, please advise the sender by reply e-mail to ntabachnick@wrslawyers.com, and delete the message. Thank you. IRS Circular 230 Disclosure: To ensure compliance with requirements imposed by U.S. Treasury Regulation Circular 230, we inform you that any U.S. federal tax advice contained in this communication (including any attachments) is not intended or written to be used, and cannot be used, for the purpose of (i) avoiding penalties under the Internal Revenue Code or (ii) promoting, marketing or recommending to another party any transaction or matter addressed herein. ----Original Message-----From: Michael Mersch [mailto:mmersch@ufc.com] Sent: Thursday, February 13, 2014 3:50 PM To: Neal Tabachnick Cc: joanabelfort@gmail.com Subject: Vitor Dana and Lorenzo asking me yet again where his agreement is at as why it isn't signed yet. Please let me know where we're at.

MM

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